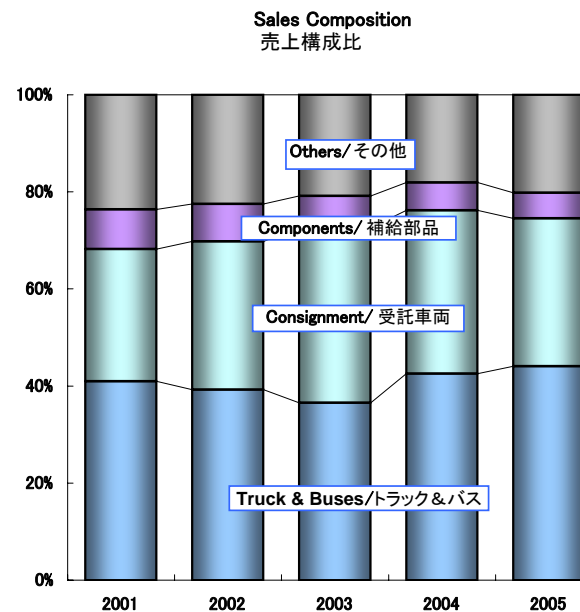
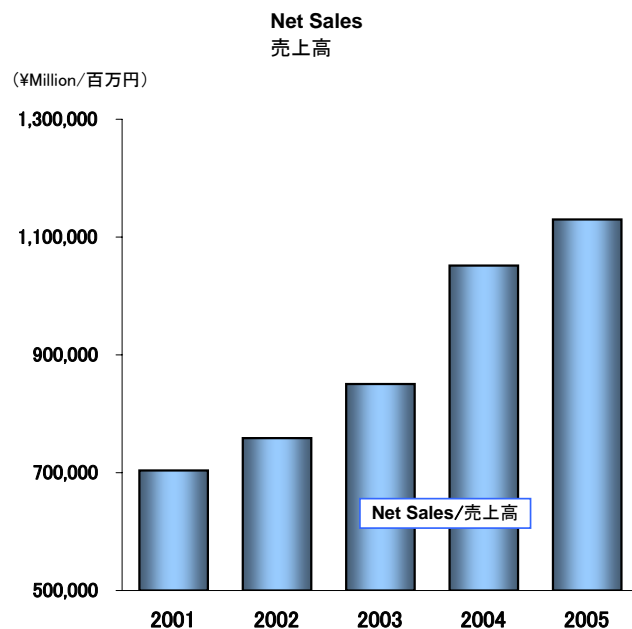
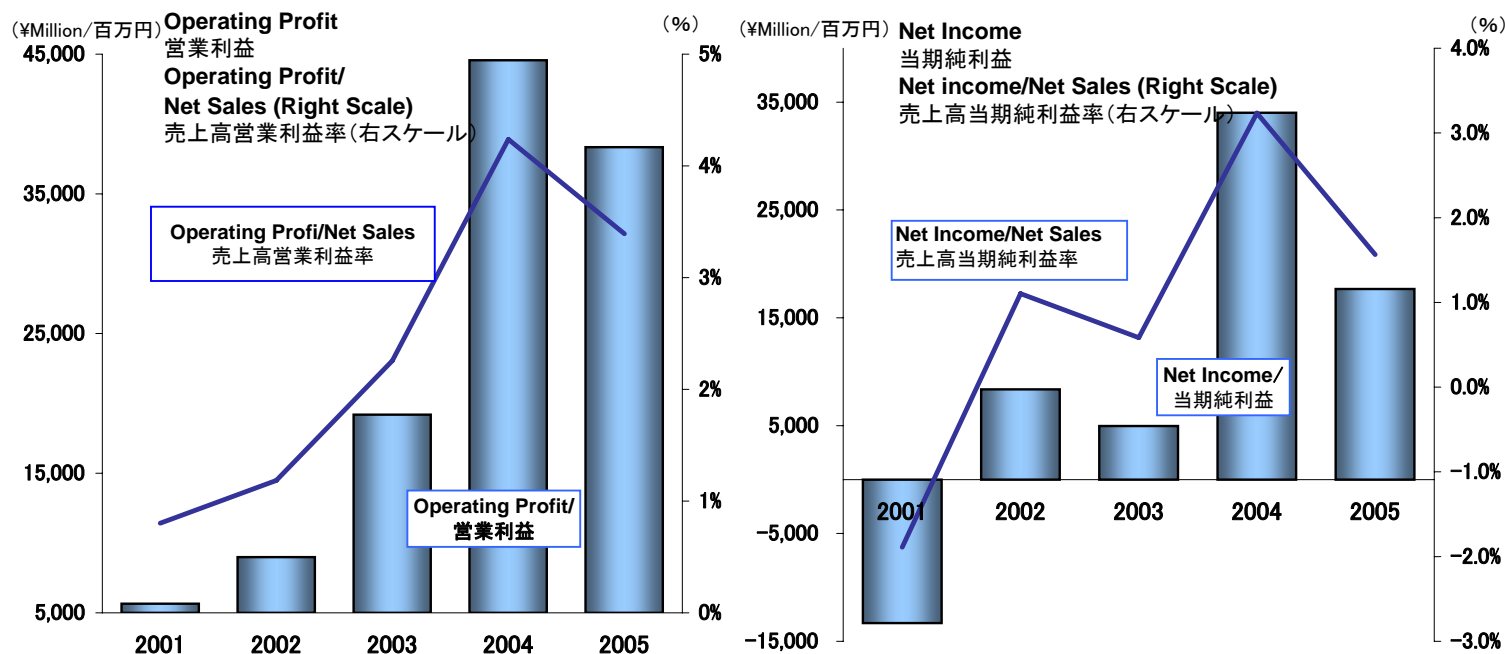


Sales by Type of Vehicle (Units) 車種別販売台数 (台)

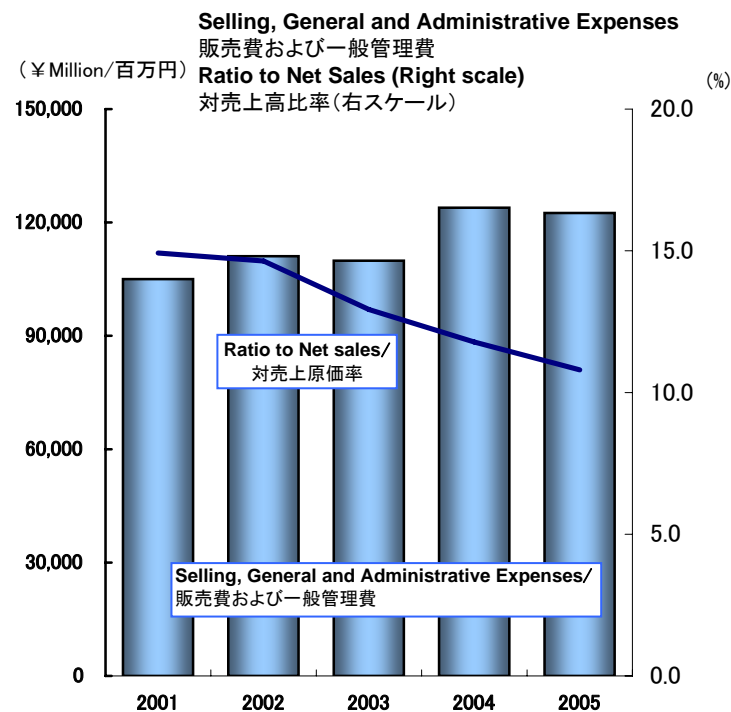
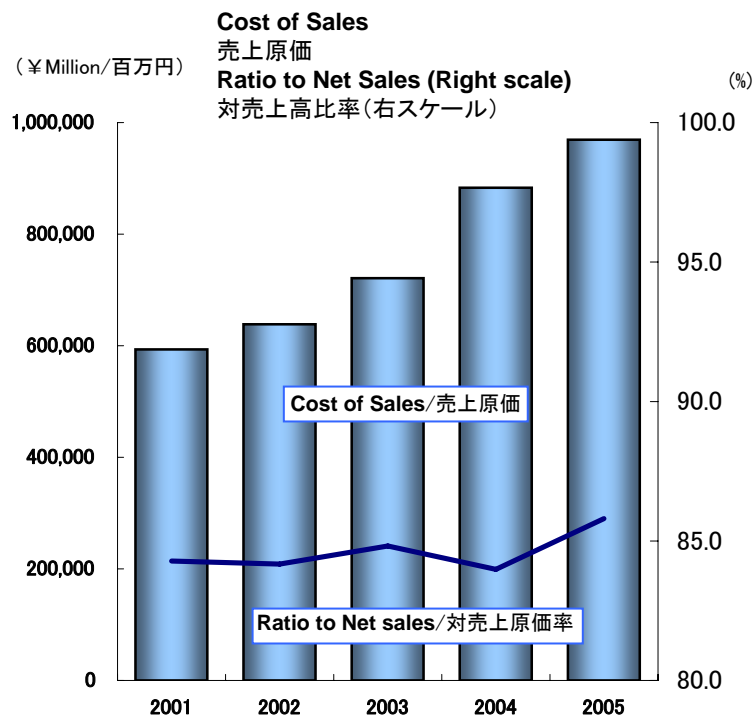
(Years ended March 31/各年3月期)	2001	2002	2003	2004	2005
For Japanese Market 国内市場	33,136	34,011	34,742	51,242	50,668
Medium- and Heavy-Duty Trucks 大・中型トラック	22,194	21,953	22,641	33,722	32,291
Light-Duty Trucks 小型トラック	8,918	10,033	10,032	14,604	15,269
Buses バス	2,024	2,025	2,069	2,916	3,108
For Overseas Market (Trucks and Buses) 海外 (トラック・バス)	19,380	21,448	25,743	35,776	44,818
Total Sales of Trucks and Buses 総合計	52,516	55,459	60,485	87,018	95,486



(Years ended March 31/各年3月期)		2001	2002	2003	2004	2005
Net Sales (¥Million)						
売上高 (百万円)		703,998	758,640	850,317	1,051,586	1,130,100
Change from previous period (%)	前期比(%)	7.8	7.8	12.1	23.7	7.5
Trucks & Buses (¥Million)						
トラック&バス売上高 (百万円)		288,569	297,525	310,837	447,241	497,661
Consignment (¥Million)						
受託車両売上高 (百万円)		191,601	231,934	306,852	354,181	344,708
Components (¥Million)						
補給部品売上高 (百万円)		57,572	58,770	55,384	60,246	59,457
Others (¥Million)						
その他売上高 (百万円)		166,254	170,410	177,243	189,917	228,272
Sales Composition (%)						
売上構成比(%)	Truck & Buses トラック&バス	41.0	39.2	36.6	42.5	44.0
	Consignment 受託車両	27.2	30.6	36.1	33.7	30.5
	Components 補給部品	8.2	7.7	6.5	5.7	5.3
	Others その他	23.6	22.5	20.8	18.1	20.2

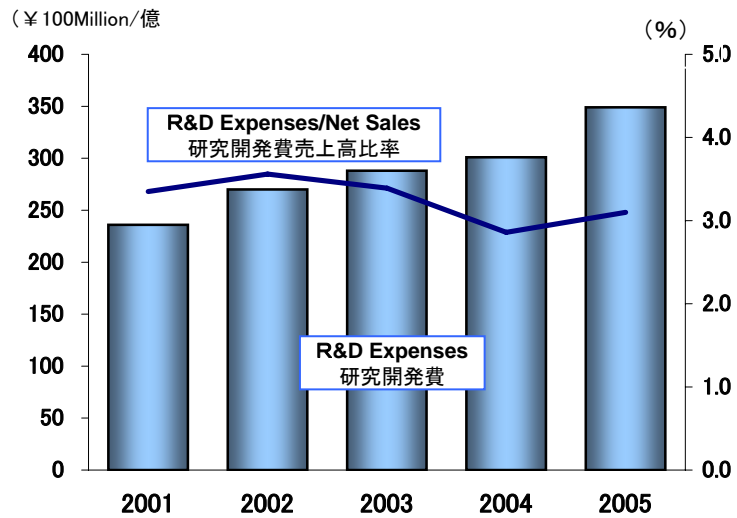


(Years ended March 31/各年3月期)	2001	2002	2003	2004	2005
Operating Profit(¥Million) 営業利益(百万円)	5,649	8,991	19,185	44,567	38,336
Operating Profit/Net sales (%) 売上高営業利益率 (%)	0.8%	1.2%	2.3%	4.2%	3.4%
Net Income(¥Million) 当期純利益(百万円)	-13,301	8,369	4,959	34,023	17,672
Net Income/Net Sales (%) 売上高当期純利益率 (%)	-1.9%	1.1%	0.6%	3.2%	1.6%

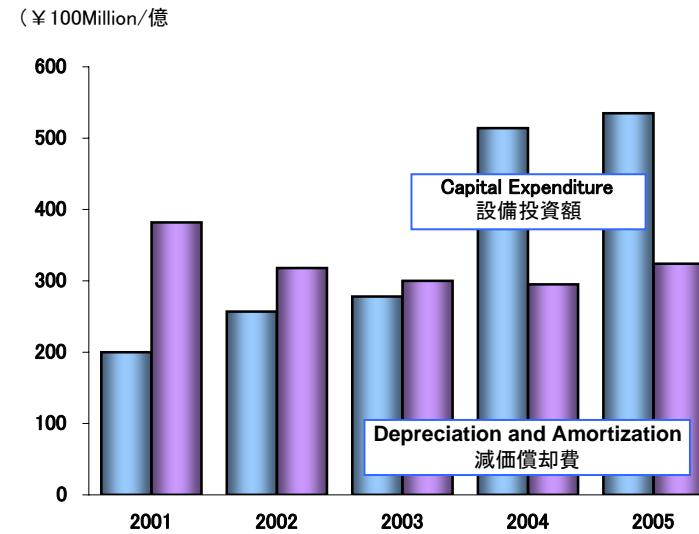


(Years ended March 31/各年3月期)		2001	2002	2003	2004	2005
Cost of Sales (Million)						
売上原価 (百万円)		593,328	638,567	721,226	883,134	969,273
Ratio to Net sales (%)						
対売上高比率 (%)		84.3	84.2	84.8	84.0	85.8
Selling, General and Administrative Expenses (¥ Million)						
販売費および一般管理費 (百万円)		105,019	111,082	109,905	123,885	122,490
Ratio to Net Sales (%)						
売上高販管費比率 (%)		14.9	14.6	12.9	11.8	10.8

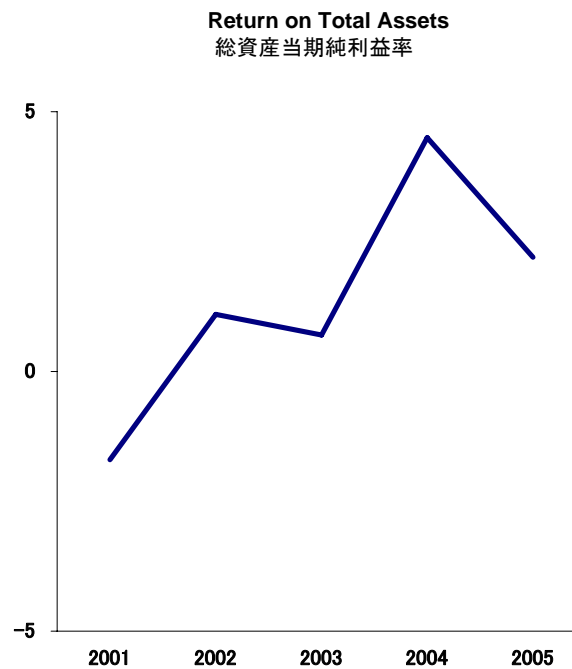
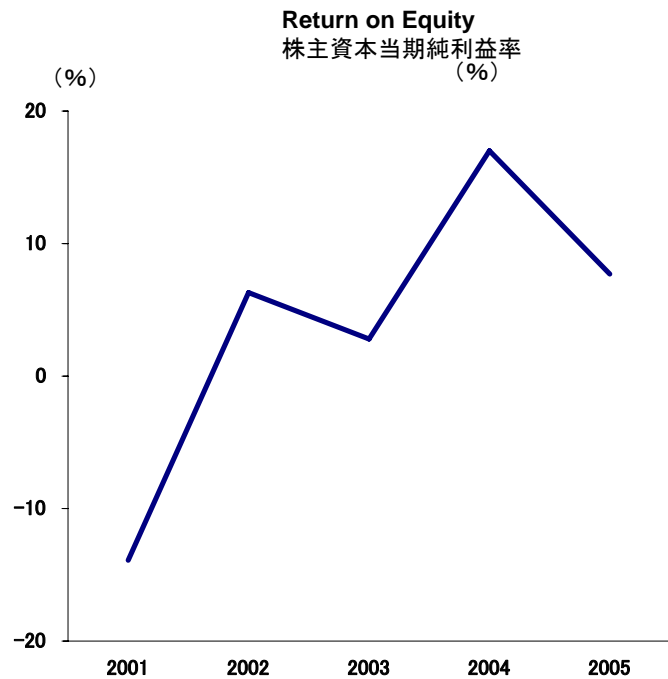
R & D Expenses
 研究開発費
R & D Expenses/Net Sales (Right Scale)
 研究開発費売上高比率(右スケール)



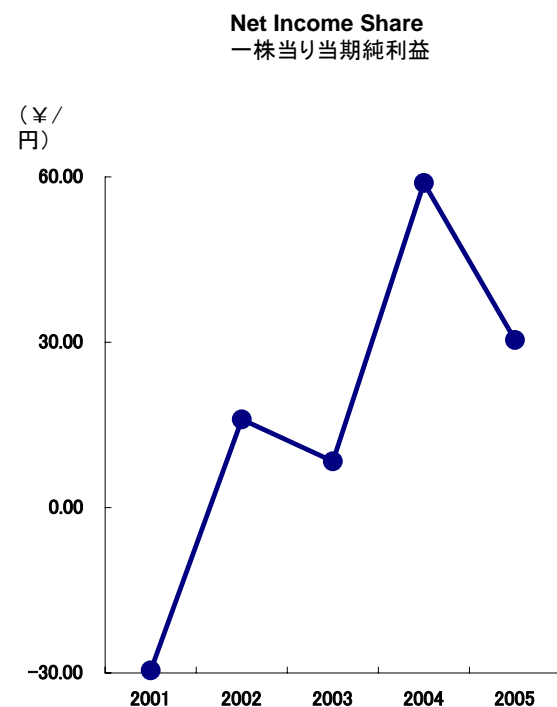
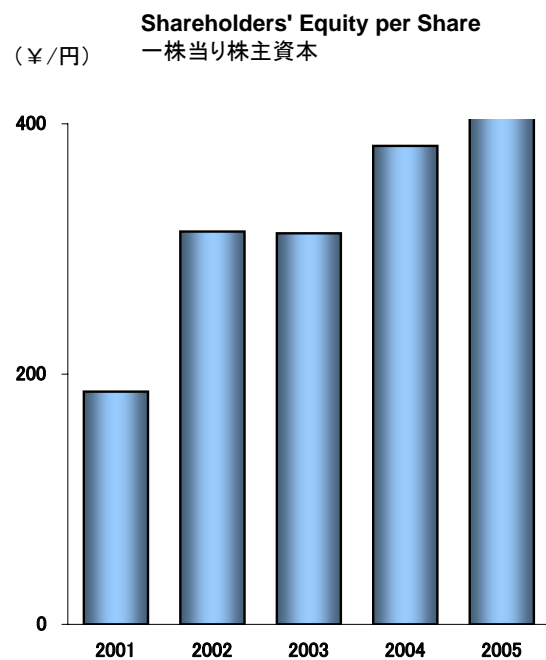
Capital Expenditure & Depreciation and Amortization
 設備投資額&減価償却費



(Years ended March 31/各年3月期)	2001	2002	2003	2004	2005
R&D Expenses (¥100million) 研究開発費 (億円)	236	270	288	301	349
R&D Expenses/Net Sales (%) 研究開発費売上高比率 (%)	3.35	3.56	3.39	2.86	3.10
Capital Expenditure (¥100million) 設備投資額 (億円)	200	257	278	514	535
Depreciation and Amortization (¥100million) 減価償却費 (億円)	382	318	300	295	324



(Years ended March 31/各年3月期)	2001	2002	2003	2004	2005
Return on Equity (%) 株主資本当期純利益率 (%)	-13.9	6.3	2.8	17.0	7.7
Return on Total Assets 総資産当期純利益率 (%)	-1.7	1.1	0.7	4.5	2.2



(Years ended March 31/各年3月期)	2001	2002	2003	2004	2005
Shareholder's Equity per Share (Yen) 一株当り株主資本 (円)	186.0	313.9	312.5	382.3	412.2
Net Income per Share (Yen) 一株当り当期純利益 (円)	-29.5	16.0	8.4	58.9	30.4